



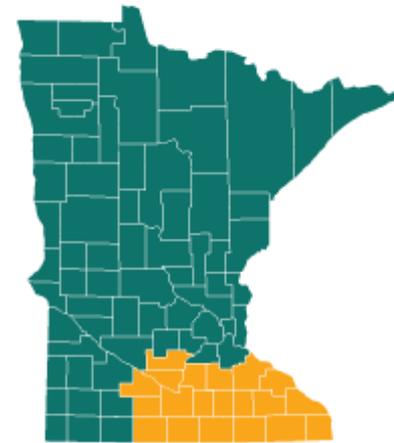
Celebrating 30 years of community investments

**Region Nine Development Commission
Fall Grant Opportunity Forum
September 29, 2016**

Jennifer Heien, SMIF Grants Coordinator

About SMIF

- **Founded in 1986 by McKnight Foundation**
- **Serve 20 counties and approximately 175 cities in southeastern and south central Minnesota**
- **Invested over \$100 million in grants and loans**



Southern Minnesota Initiative Foundation promotes regional economic opportunities and collaborations with a focus on entrepreneurs and early childhood development

Focus Areas

Early Childhood Development

- Social Emotional Readiness
- School Readiness Support

Economic Development

- Financial Support
- Business Expertise

Community Development

- Community and Designated Funds
- Farmland Retention

Who We Are



Tim Penny
President and CEO

Early Childhood



Rae Jean Hansen
Vice President -
Early Childhood



Teri Steckelberg
Early Childhood
Director



Rona Holcomb
Early Childhood
Associate



Barbara Gunderson
AmeriCorps LEAP
Director

Economic Development



Pam Bishop
Vice President -
Economic
Development



Diane Lewis
Lending Officer



Marcia Haley
SBA Lending
Director



Connie Lau
Lending
Coordinator



John Katz
Business
Specialist



Meg Steuer
Economic
Advancement
Coordinator

Development & Communications



Jennifer Nelson
Vice President -
Development



Alissa Blaha
Development
Coordinator



Kallie Rollenhagen
Communications
Coordinator

Organization and Operations



Brian Conzemius
Vice President
CFO



Tom Gebur
Technology
Coordinator



Jennifer Heien
Grants
Coordinator

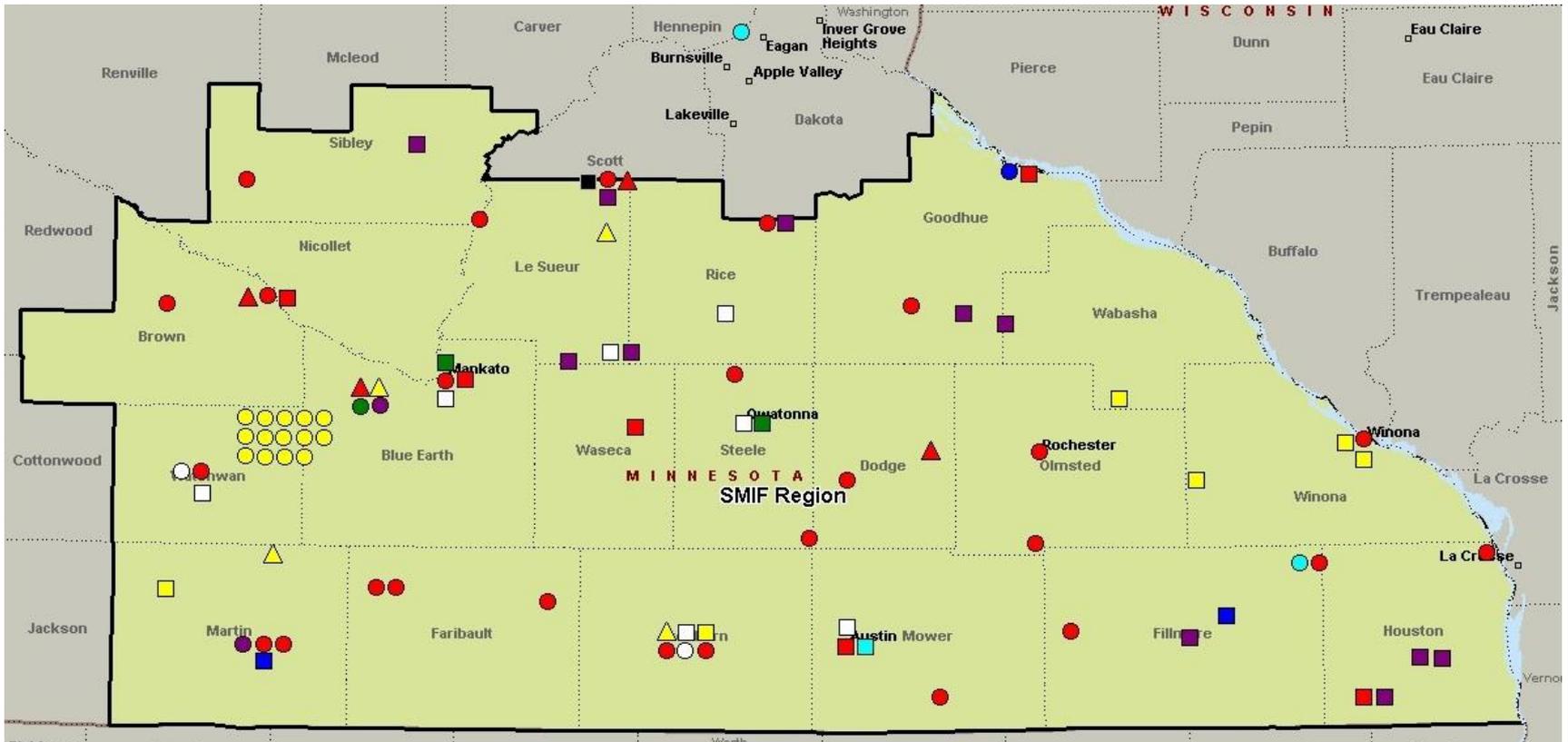


Melissa Langer
Operations
Coordinator



Bonita Sommers
Finance
Coordinator

FY16 Grants Awarded



- | | | | |
|---|--|---|----------------------------|
| ● Business Recovery Fund | ● Early Childhood Opportunity Grants | ■ One Big Thing Grant | ■ Other Opportunity Grants |
| ■ Economic Development Incentive Grants | ● Early Childhood Sustainability Grant | ■ Opportunity Grants | ● BookStart |
| ○ Community Growth Initiatives | ■ Economic Development Opportunity Grants | ■ Paint the Town Grants | |
| ● Early Childhood Dental Network | □ Home Visiting Grants | ▲ Pre-K-Grade 3 Alignment Planning Grants | |
| ● Early Childhood Incentive Grants | ■ New Early Childhood Initiative Community | ▲ Reading Oasis Grants | |

Why Early Childhood?

- SMIF has supported early childhood development throughout the past 30 years.
- SMIF invests over \$1.5 million annually to support a early childhood development projects and programs.
- Connection between investing in our youngest children to our vision of economic prosperity and community vitality in this region.



Early Childhood Grants & Programs

- ❑ BookStart Grants
- ❑ Incentive Grants
- ❑ Early Childhood Initiative Communities
- ❑ Reading Oasis Room
- ❑ AmeriCorps LEAP Initiative
- ❑ Early Childhood Dental Network
- ❑ Parenting Matters Workplace Education Program
- ❑ Quality Child Care Program



Why Economic Development?

- SMIF supports entrepreneurship to achieve our vision of creating economic prosperity and community vitality.
- Our region has a rich heritage of invention, innovation, and entrepreneurship in the private sector.
- We believe this region's future will be built by people who have this entrepreneurial spirit combined with the skills and commitment that go with it.



Economic Development Grants, Programs & Other Funding

- Incentive Grants
- FEAST Local Foods Network
- SCORE
- The Prosperity Initiative
- Loan and Equity Funds



Why Community Development?

- SMIF's goal is to nurture economic prosperity and community vitality within the region
- We have worked to identify and leverage our region's assets to achieve this goal
- Southern Minnesota's culture has long cultivated a spirit of collaboration that brings together neighbors, communities, and the public and private sectors



Community Development Grants & Programs

- ❑ Paint the Town Grants
- ❑ Community Growth Initiative Communities
- ❑ Community Foundations
- ❑ Designated Funds



Incentive Grants

- ❑ **Grants to support new early childhood or economic development projects**
- ❑ **Up to \$20,000 per project; one-year timeframe**
- ❑ **Applications due February 28, 2017**

Incentive Grants

Priority Considerations:

- Measurable results
- Asset-based approaches
- Collaboration/partnership
- Sustainability of local or other funding streams
- Leveraged funding
- Effectiveness
- Impact

Incentive Grants

Early Childhood Impact

- # of children & parents
- Increased communications with parents
- 75% of children increase in literacy skills or social/emotional skills
- 50% of at-risk families access learning opportunities or coordinated care & education through training

Incentive Grants

Economic Development Impact

- # of businesses
- Increased collaborations

Must measure 1 or more of the following:

- # of jobs created or retained
- New enterprises created
- New products developed
- Increased funding sources or leveraged funding

*SMIF is committed to
helping communities
GROW and SUCCEED*



For more information about SMIF's grant programs, please contact:

Jennifer Heien, Grants Coordinator

507-455-3215 x133

jenniferh@smifoundation.org

SMIF's website: www.smifoundation.org